



2020 RETAIL PRICE LIST

EFFECTIVE JANUARY 1, 2020

MODEL	DESCRIPTION	FEATURES	MSRP
ARTIST SERIES			
Altus Silver flutes are handmade and include the Altus/Bennett scale and French pointed keys as well as your choice of the Classic, Z, or V cut headjoint. Each flute includes a case, cover, cleaning rod, and cleaning cloth.			
807	.925 Sterling Silver Lip Plate and Riser, Silver-Plated Headjoint, Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Inline or Offset G, Low B	2,995
907	.958 Britannia Silver Headjoint, Silver-Plated Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Inline or Offset G, Low B	4,150
1107	.958 Britannia Silver Flute, Silver-Plated Mechanism, Drawn Tone Holes, Stainless Steel Springs	Inline or Offset G, Low B	6,495
		OPTIONS (ADD TO PRICE)	
		Split E	300
		C# Trill (907/1107 Only)	500
		Z or V Cut Headjoint (907/1107 Only)	N/C
HANDMADE STERLING SERIES			
1207	.925 Sterling Silver Flute and Mechanism, .997 Pure Silver Hinge Tubes, Drawn Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	8,950
1407	.925 Sterling Silver Flute and Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	12,095
		OPTIONS (ADD TO PRICE)	
		Split E	600
		C# Trill	800
		.40 mm Medium Heavy Wall	175
		.43 mm Heavy Wall	350
HANDMADE BRITANNIA SERIES			
1307	.958 Britannia Silver Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Drawn Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	9,350
1507	.958 Britannia Silver Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	13,450
		OPTIONS (ADD TO PRICE)	
		Split E	600
		C# Trill	800
		.40 mm Medium Heavy Wall	175
		.43 mm Heavy Wall	350
1607	.958 Britannia Silver Seamed Tube Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	14,195
		OPTIONS (ADD TO PRICE)	
		Split E	600
		C# Trill	800
HANDMADE SILVER SERIES			
1707PS	".997 Pure Silver Sintered Tube Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller"	Inline or Offset G, Low B	15,250
		OPTIONS (ADD TO PRICE)	
		Split E	600
		C# Trill	800
1807AL	".946 Altus Silver Seamed Tube Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller"	Inline or Offset G, Low B	16,800
		OPTIONS (ADD TO PRICE)	
		Split E	600
		C# Trill	800
		ATSUI PLATING OPTIONS FOR MODELS 1207-1807 (ADD TO PRICE)	
		18K Gold	3,495
		Platinum Clad	6,050



MODEL	DESCRIPTION	FEATURES	MSRP
GOLD SERIES			
Altus Gold flutes are handmade from 14K gold and feature the Altus/Bennett scale and French pointed keys as well as your choice of the Classic, Z or V cut headjoint. Each flute includes a case, cover, cleaning rod, and cleaning cloth.			
5207*	14K Gold Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Drawn Tone Holes, SP-1 Springs, C [#] Trill, D [#] Roller	Inline or Offset G, Low B	Call for Pricing
5407*	14K Gold Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, C [#] Trill, D [#] Roller	Inline or Offset G, Low B	Call for Pricing
		OPTIONS (ADD TO PRICE)	Split E Call for Pricing

**Gold flute pricing is subject to change. Please confirm price and any keywork options at the time of order.*

HEADJOINTS			
Each Altus flute comes with the headjoint of your choice. Altus headjoints are also available for separate purchase. They are available in three styles, Classic, Z or V cut.			
HJ-807	Plated with Sterling Lip/Riser	Classic Cut Only	525
HJ-925	.925 Sterling Silver		1,365
HJ-958	.958 Britannia Silver		1,595
		OPTIONS FOR MODELS 1207-1507 (ADD TO PRICE)	
		.40 Wall Add	50
		.43 Wall Add	75
HJ-1607	.958 Seamed Tube		1,995
HJ-1707	.997 PS Tube		2,100
HJ-1807	.946 AL Seamed Tube		2,310
		OPTIONS FOR ALL SILVER TUBE MODELS (ADD TO PRICE)	
		14K Riser	700
		14K Lip/Riser	1,785
		OPTIONS FOR ATSUI PLATING (ADD TO PRICE)	
		18K Clad	1,260
		Platinum Clad	1,995
HJ-14K*	14 K Gold		Call for Pricing

MODEL	DESCRIPTION	FEATURES	MODEL	MSRP
HARMONY SERIES				
Altus Harmony Series flutes provide the most ergonomic finger position and accurate intonation for ease of expression and rich tonal color. Features include soldered C [#] tone holes, split E mechanism, French pointed keys, mother-of-pearl finger buttons, and trill keys. Each flute comes with a case, case cover, cleaning rod, and cleaning cloth.				
Flute d'Amore	Seamed .958 Britannia Silver Flute, Silver-Plated Mechanism, SP-1 Springs, Split E, Offset G, Soldered Tone Holes, Plateau Keys	Key of B ^b	1009-B	10,250
		Key of A	1009-A	11,350
800 Alto	.925 Sterling Silver Lip Plate, Silver-Plated Headjoint, Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Straight Headjoint	825SE	6,250
		Curved Headjoint	819SE	6,450
		Straight and Curved Headjoint	821SE	6,795
900 Alto	.925 Sterling Silver Headjoint, Silver-Plated Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Straight Headjoint	925SE	7,195
		Curved Headjoint	919SE	7,650
		Straight and Curved Headjoint	921SE	8,550
1000 Alto	.925 Sterling Silver Flute, Silver-Plated Mechanism, Drawn Tone Holes, Stainless Steel Springs	Straight Headjoint	1025SE	8,950
		Curved Headjoint	1019SE	9,400
		Straight and Curved Headjoint	1021SE	10,295
Bass	.925 Sterling Silver Lip Plate, Silver-Plated Headjoint, Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Curved Headjoint	823SE	9,150

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