



Altus[®]

HANDMADE FLUTES

2017 RETAIL PRICE LIST

EFFECTIVE JUNE 1, 2017



Altus Silver flutes are handmade and include the Altus/Bennett scale and French pointed keys as well as your choice of the Classic, Z, or V cut headjoint. Each flute includes a case, cover, cleaning rod, and cleaning cloth.

MODEL	DESCRIPTION	FEATURES	MSRP
ARTIST SERIES			
807	.925 Sterling Silver Lip Plate, Silver-Plated Headjoint, Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Inline or Offset G, Low B	2,850
907	.958 Britannia Silver Headjoint, Silver-Plated Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Inline or Offset G, Low B	3,950
1107	.958 Britannia Silver Flute, Silver-Plated Mechanism, Drawn Tone Holes, Stainless Steel Springs	Inline or Offset G, Low B	6,250
	OPTIONS (Add to Price)	Split E	300
		C# Trill (907/1107 Only)	500
		Z or V Cut Headjoint (907/1107 Only)	N/C
HANDMADE STERLING SERIES			
1207	.925 Sterling Silver Flute and Mechanism, .997 Pure Silver Hinge Tubes, Drawn Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	8,500
	OPTIONS (Add to Price)	Split E	600
		C# Trill	700
		.40mm Medium Heavy Wall	175
		.43 mm Heavy Wall	350
1407	.925 Sterling Silver Flute and Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	11,500
	OPTIONS (Add to Price)	Split E	600
		C# Trill	800
		.40mm Medium Heavy Wall	175
		.43 mm Heavy Wall	350
HANDMADE BRITANNIA SERIES			
1307	.958 Britannia Silver Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Drawn Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	8,900
	OPTIONS (Add to Price)	Split E	600
		C# Trill	700
		.40mm Medium Heavy Wall	175
		.43 mm Heavy Wall	350
1507	.958 Britannia Silver Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	12,800
	OPTIONS (Add to Price)	Split E	600
		C# Trill	800
		.40mm Medium Heavy Wall	175
		.43 mm Heavy Wall	350
1607	.958 Britannia Silver Seamed Tube Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	13,500
	OPTIONS (Add to Price)	Split E	600
		C# Trill	800





MODEL	DESCRIPTION	FEATURES	MSRP
HANDMADE SILVER SERIES			
1707PS	.997 Pure Silver Sintered Tube Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	14,500
	OPTIONS (Add to Price)	Split E	600
		C# Trill	800
1807AL	.946 Altus Silver Seamed Tube Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, D# Roller	Inline or Offset G, Low B	16,000
	OPTIONS (Add to Price)	Split E	600
		C# Trill	800
	ATSUI PLATING OPTIONS FOR MODELS 1207-1807 (Add to Price)	18K Gold	3,300
		Platinum	5,750

HEADJOINTS

Each Altus flute comes with the headjoint of your choice. Altus headjoints are also available for separate purchase. They are available in three styles, Classic, Z or V cut.

HJ-807	Plated with Sterling Lip / Riser	Classic Cut Only	500
HJ-925	.925 Sterling Silver		1,300
HJ-958	.958 Britannia Silver		1,500
	OPTIONS FOR MODELS 1207-1507 (Add to Price)	.40 Wall Add	50
		.43 Wall Add	75
HJ-1607	.958 Seamed Tube		1,900
HJ-1707	.997 PS Tube		2,000
HJ-1807	.946 AL Seamed Tube		2,200
	OPTIONS FOR ALL SILVER TUBE MODELS (Add to Price)	14K Riser Add	650
		14K Lip / Riser Add	1,700
	OPTIONS FOR ATSUI PLATING (Add to Price)	18K Clad Add	1,200
		Platinum Clad Add	1,900
HJ-14K*	14K Gold		Call for Pricing

GOLD SERIES

Altus Gold flutes are handmade from 14K gold and feature the Altus/Bennett scale and French pointed keys as well as your choice of the Classic, Z or V cut headjoint. Each flute includes a case, cover, cleaning rod, and cleaning cloth.

5207*	14K Gold Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Drawn Tone Holes, SP-1 Springs, C# Trill, D# Roller	Inline or Offset G, Low B	Call for Pricing
5407*	14K Gold Flute, .925 Sterling Silver Mechanism, .997 Pure Silver Hinge Tubes, Soldered Tone Holes, SP-1 Springs, C# Trill, D# Roller	Inline or Offset G, Low B	Call for Pricing
	OPTIONS (Add to Price)	Split E	Call for Pricing

*Gold flute pricing is subject to change. Please confirm price and any keywork options at the time of order.



HARMONY SERIES

Altus Harmony Series flutes provide the most ergonomic finger position and accurate intonation for ease of expression and rich tonal color. Features include soldered C# tone holes, split E mechanism, French pointed keys, mother-of-pearl finger buttons, and trill keys. Each flute comes with a case, case cover, cleaning rod, and cleaning cloth.

SERIES	DESCRIPTION	FEATURES	MODEL	MSRP
Flute d'Amore	Seamed .925 Britannia Silver Flute, Silver-Plated Mechanism, SP-1 Springs, Split E, Offset G, Soldered Tone Holes, Plateau Keys	Key of Bb	1009-B	10,250
		Key of A	1009-A	11,350
800 Alto	.925 Sterling Silver Lip Plate, Silver-Plated Headjoint, Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Straight Headjoint	825SE	5,950
		Curved Headjoint	819SE	6,100
		Straight and Curved Headjoint	821SE	6,450
900 Alto	.925 Sterling Silver Headjoint, Silver-Plated Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Straight Headjoint	925SE	6,850
		Curved Headjoint	919SE	7,250
		Straight and Curved Headjoint	921SE	8,100
1000 Alto	.925 Sterling Silver Flute, Silver-Plated Mechanism, Drawn Tone Holes, Stainless Steel Springs	Straight Headjoint	1025SE	8,500
		Curved Headjoint	1019SE	8,950
		Straight and Curved Headjoint	1021SE	9,800
Bass	.925 Sterling Silver Lip Plate, Silver-Plated Headjoint, Body and Mechanism, Drawn Tone Holes, Stainless Steel Springs	Curved Headjoint	823SE	8,700

AZUMI™ FLUTES

All AZ1 Azumi flutes feature a Silver-Plated Altus Professional Z-Cut Headjoint with .925 Sterling Silver lip plate and riser. All Azumi AZ2 and AZ3 flutes feature an Altus Professional .925 Sterling Silver Z-Cut Headjoint. All Azumi flutes feature the Altus-Bennett scale, wide rib construction, and open hole, Silver-Plated keywork. Each model includes a B Foot, Gizmo Key, French-style pointed key arms, stainless steel springs, and a French case and cover (KC-21B, KB-23BA-AZ)

MODEL	DESCRIPTION	MSRP
AZ1 - STERLING .925 SILVER LIP PLATE AND RISER		
AZ1SRB*	Inline G	1,879
AZ1SRBO*	Offset G	1,879
AZ1RBEO*	Offset G, Split E Mechanism	1,999
AZ2 - STERLING .925 SILVER HEAD		
AZ2SRB	Inline G	2,379
AZ2SRBO	Offset G	2,379
AZ2SRBEO	Offset G, Split E Mechanism	2,499
AZ3 - STERLING .925 SILVER BODY		
AZ3SRB	Inline G	3,439
AZ3SRBO	Offset G	3,439
AZ3SRBEO	Offset G, Split E Mechanism	3,519
AZ3SRB-C	Inline G, C# Trill Key	4,119
AZ3SRBO-C	Offset G, C# Trill Key	4,119
AZ3SRBEO-C	Offset G, Split E Mechanism, C# Trill Key	4,289



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 twitter.com/altusflutes
 Tel. 615.773.9972

DEALER CONFIDENTIAL PRICE LIST
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